

# BEYOND OUTSOURCING: SELLING YOUR PRODUCTS IN CHINA

US companies have been outsourcing production to China for many years, but with over a billion people and a growing economy and middle class, there is much more to China than outsourcing. And China's recent admission to the World Trade Organization and its implementation of new market-opening policies have helped to create a tremendous opportunity for US companies wanting to sell their products into China.

Please join us for this exciting and informative program presented by Chinese business people and attorneys who will provide expert advice on how to enter this emerging market.

## Seminar Topics include:

- Options for doing business in China
- Protection of intellectual property in China
- Dispute resolution in China
- Issues in working with Chinese partners

Lunch will also be provided. Our lunch speaker will be Derrick Olsen, International Trade Manager for the State of Oregon, who will talk about the state's current business development activities in China.

## Sponsored by:



Northwest China Council  
China Business Network



Oregon Economic & Community  
Development Department



U.S. Export Assistance Center



Pacific Northwest International Trade Association

Date: Wednesday, December 5th

Time: 8:30 am - 1:30 pm

Location: Commission Room,  
Port of Portland Building  
121 NW Everett St.  
Portland, OR 97209

Cost: \$45 includes lunch (optional lunch only program - \$35)

RSVP: Sally Kallianis: 503-906-2254 or [srk@buckley-law.com](mailto:srk@buckley-law.com)

## Presented by:

H and Y Law Firm (Shanghai)  
Taylor Global Law Office (Portland)  
Buckley LeChevallier (Portland)

